petsalive
nonprofit spay/neuter clinic

2015 Annual Report

SPAY & NEUTER SAVES LIVES
Pets Alive provides low-cost vaccinations and basic wellness services, including heartworm preventative, flea & tick medication, nail trimmings, and microchipping at our daily Wellness Clinic. Vaccinations effectively prevent serious and often costly diseases. They are the best way to shield a pet and its human family members from infectious diseases.

Everyone is eligible for the services offered at our walk-in clinic, regardless of financial position or county residence. We have recently changed our hours to Monday - Wednesday 4-6pm and Thursday 12-5pm to accommodate our clients’ schedules. These limited wellness services help to ensure all pets in our community are safe and healthy.
## Statement of Financial Position

<table>
<thead>
<tr>
<th>Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$344,326</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>$13,185</td>
</tr>
<tr>
<td>Inventory</td>
<td>$38,908</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>$5,690</td>
</tr>
<tr>
<td>Prepaid assets</td>
<td>$11,579</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$108,070</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$521,759</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$4,962</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>$91,725</td>
</tr>
<tr>
<td>Unearned revenue</td>
<td>$71,625</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>$96,687</td>
</tr>
<tr>
<td>Net Assets</td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$343,892</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$81,180</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>-</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>$425,072</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Liabilities and Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$521,759</td>
</tr>
</tbody>
</table>

*This statement reports on unaudited finances. Annual report will be updated in Spring 2016 following the audit.*

## Statement of Activities

### Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$287,136</td>
</tr>
<tr>
<td>Services &amp; Sales</td>
<td>$841,502</td>
</tr>
<tr>
<td>Grants</td>
<td>$81,180</td>
</tr>
<tr>
<td>Miscellaneous income</td>
<td>$4,080</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>$1,213,898</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$933,574</td>
</tr>
<tr>
<td>Management and general</td>
<td>$128,108</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$16,097</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$1,077,779</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Change in Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$136,119</td>
</tr>
</tbody>
</table>

## Our Fundraising Principles

Pets Alive relies on the generosity of our community to provide its services. Contributions subsidize surgeries, allowing us to offer low prices for high-quality services. The average spay/neuter surgery for a cat costs Pets Alive $80 while a dog surgery costs $150 to perform. However, we only charge $30 and $60 for cat and dog surgeries, respectively. Our generous donors make up that difference.

### Revenue

- **69%** Contributions
- **24%** Services & Sales
- **7%** Grants
- <1% Misc

### Expenses

- 12% Management
- 1% Fundraising
- 87% Program Services

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![Image of cat and dog with medical equipment]

![Image of Pets Alive team member]

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In 2015, Pets Alive Performed

- Dog Vaccinations: 6,350
- Cat Vaccinations: 11,000
- Spay/Neuter Surgeries: 14,500

10 Years & 100,000 Surgeries

24 Counties

Spay/Neuter & Euthanasia

The numbers just don’t lie. In the last 10 years, we have performed over 20,000 spay & neuter surgeries in Bloomington alone, an increase of 40%.

Since we opened in 2005, partner agencies & shelters have seen their intake & euthanasia rates plummeting. In most counties, there is a 60% drop.

A whopping 74% of spay/neuter surgeries performed in 2015 were owned pets, while 26% were animals coming from shelters. Indiana has some responsible pet owners!
COMMUNITY PARTNERS

We could not provide our services without the support of our community partners, who work with us on special events and general operations.

A.D.O.P.T.  
Beads &no no  
CFC Properties  
Community Foundation of  
Jamestown & Monroe County  
Cook Group, Inc.  
Curry Auto Center  
Dr. K. Luke Eades, DDS  
Elance  
Ellis Family Foundation, Inc.  
French Lick Resort & Casino  
Glick Family Foundation  
Heart Spirals  
Hopscotch Coffee  
ICC Business Products  
Indiana Pools & Spas, Inc.  
Indiana Running Company  
JB’s Salvage, Inc.  
KRC Banquets & Catering  
Kroger  
LeKw’s Feline Fashions  
Mad 4 My Dog  
Merck Animal Health  
Mira Salon & Spa  
Nature’s Select  
Nick’s English Hut  
Old National Bank  
Red Sky Rescue, Inc.  
Royal on the Eastside  
Senpro/Southern Enterprises  
Smithville Communications  
St. John Associates  
T&T Pet Food & Supply  
The Peoples State Bank  
Top Dog Pet Retreat  
Truck  
Vibe Yoga  
Virbac  
Which Wich  
World Arts, Inc.  
WS Property Group

TRANSPORT AGENCIES

Shelters and animal organizations participating in our Transport Program are essential to our mission in fighting to end pet overpopulation.

A Dog on Prison Turf (A.D.O.P.T.), Madison  
Bartholomew County Humane Society, Columbus  
Bloomington Animal Care and Control, Bloomington  
Brown County Humane Society, Nashville  
Columbus Animal Control, Columbus  
Community Animal Rescue Effort (CARE), Columbus  
Decatur County Animal Control, Greensburg  
Dubois County Humane Society, Jasper  
FLASH, Seymour  
Franklin County Humane Society, Brookville  
Humane Society of Johnson County, Franklin  
Humane Society of Sullivan County, Sullivan  
Martin County Humane Society, Loogootee  
Mercy Rescue and Adoption, North Vernon  
Morgan County Humane Society, Martinsville  
Orange County Humane Society, Paoli  
Park-Vermillion County Humane Society, Clinton  
Serving Pets Outreach Team (SPOT), Nashville  
Shelbyville/Shelby County Animal Shelter, Shelbyville  
White River Humane Society, Bedford

Lifesavers ($5,000+)

George & Jan Ridgway  
Mary Ann & Bruce Gingles  
John & Karla Kamstra

Heroes ($1,000 - $4,999)

Kathy Anderson  
Charles & Terri Bower  
Martina & John Chance  
Kelly Fischer  
Craig & Jamie Richards  
Jill Robinson  
Rob & Missy Santa  
Sue Ann & Evan Werling  
Frank & Brenda Zody

Guardians ($500 - $999)

Lome & Julie Aubin  
Mark & Beth Bilton  
Martha Blood & Danielle DeSawal  
Polly Muckenfuss-Brown & Mark Brown  
Jeff Franklin  
Laura & Anthony Hammack  
Melinda & Robert Johnson  
Ervin Kattelman & Barbara Seal  
David & Karlene Kent  
Charles McCalla & Teri Bleuel

Companions ($100 - $249)

Tara Allen  
Joann Alperstein  
Julie Anderson  
Samuel & Patti Ardery  
Gail & John Merrill  
Miles & Blaine Parker  
Mia Partlow  
Gina Reel  
Carol Rhodes  
Jennifer Starr  
Thomas Tarzian

Protectors ($250 - $499)

William Allport  
Natalie Cabanaw  
Shane Felling & Andrew Lagow  
Stephen Ferguson  
Daniel & Carol Foster  
Marie & Scott Haraburda  
Helene Jones  
Miles & Marjorie Kanne  
Christina Kuzmych  
Kimberly Munroe & Edward Comentale  
Mary Reardon  
Howard Rosenbaum  
Jo Throckmorton & Jillian Kinzie  
Susan Treppe  
Judith Vitaliano

Jan Ridgway Spay/Neuter Lifesaver Fund established to save thousands of lives.

Jan Ridgway Spay/Neuter Lifesaver Fund established to save thousands of lives.

Foundation members at 10 Year Anniversary Gala.

From Left: Martha Blood, Mary Ann Gingles, Carol Rhodes, Karla Kamstra, and Danielle DeSawal.
FINANCIAL SUPPORTERS (CONTINUED)

Companions (Continued)
Suzanne Ryan
Marion Sinclair
Ingrid Skoog
Cathy Smiley
Kasi Spyker-Duncan
Kenneth St. Clair
Anne Sterling
Judith Stubbs
Katrina & Bill Sturgeon
Brenda Taulman
Peggy A. Thoits
Sharlene Toney
Cathy & Jerry Toelle
Tyrone Turtle
Bronia Volkova
Susan Williams
Cathy Williamson
Dorothy Wilson
Bill & Victoria Witte
Olga Yoder

Friends
($1 - $99)
Ben & Jamie Ackerman
Peggy Albertson
Denise Alexander
Gina Alexander & David Lappin
Julian Alonso
Minam Alpert
Annette Alpert & Darrell
Haile
Susan Baker
Denise Barrett
Jennifer Bass
David & Ingrid Beery
Lucy Birch
Lousie Blish
Martha Blocker
Tammy Bluncn
Emily Bogard
Colleen Borgert
Jeff & Connie Bonn
Lisa Bonero
Polly Bouffet, Jones
April Bradley
Marcia Brammer
Jeffrey & Sasha Brown
Terry & Dianne Burch
Elisabeth Burton
Brad Butler
Schuyel & Steven Cain
Sharon Caravana
Iris Carr
Rosemarie Carter
Susan Cary
Louis & Debbie Cascardo
Patricia Chastain
Stacy Clark
Robert & Gloria Cochran
Jeffrey & Theresa Cook
Pauline Cooper
John & Tina Costin
Debra Cowdell-Slikkers
Patricia Crouch
Deanna Cummings
Tyler Curry
Lynda Curson
Susan Daily
Melissa Daley
Nikki Davis
Elana Deiner
David & Sandra Dick
Sara Dillon
Robert & Joann Dodd
Mani Dronkers
Donna Du Puis
Kate Emmert
Marnissa Emond
Connie Fagan
Jenny Feuquay
Don Finkel
Mickey Fischer
Wendy Fleener
Millicent Fleming-Moran
Jessica Foster
Ann Foster-Hughes
Alicia Fouty
Jennifer Fox
Danielle Freeman
David Freese
Jamie Fullen
Cathy Giankos
Rita Grunwald
Joshua Gurvitz
Barbara Joseph
Anna Jacobs
Barbara. Joseph
Sarah Jacobs
Amber Mullin
Heather New
Jana Newberry
Stephanie Niemeyer
Whitney Niswander
Becky Nyberg
Amy O’Brien
Thamasina O’Connor
Mary Lou O’Donnell
Dennise Organ
Deon Osman
Jason Owens
Alayona Owens
Traci Park
Betty Parker
Edwin & Constance Penhorwood
Lora Pennnington
Sophia Percival
Deanna Perry
Jana Blackwell
Valerie Boundy
Marianne Boyer
Deanna Brainerd
Katie Brender
Julie Brodsky
Jana BERNHARD
Christine Brown
Linda W樂
Cara Watson
Thea Olds
Tina Sheehan
Melissa Simon
Cathy Smiley
Ingrid Skoog
Marion Sinclair

Volunteers & Committee Members
Martha Blood
Jennifer Brown
Olia Bueva
Patricia Crouch
Amanda Dehoney
Martha Dogan
Jennifer Fox
Rebecca Garcia
Ant Van Heimbarg
Kara Kamstra
Jeff Kleinlein
Tom & Debbie Knapp
Chris Lynch
Diane Miller
Jacquilyn Nikitaras
Linda O’Donnell
Katie Paskale
Russell Pericelld
Cheyenne Powell
Hannah Ramsey
Cathy Smiley
Kasi Spyker-Duncan

Volunteer Cheyenne Powell

Volunteers (continued)

Gamechangers
Monthly Donors
Kathy Anderson
Sandy & Thad Berkebile
Judith Brown
Martina & John Chance
Hillarty Derty
Daniel & Carol Foster
John & Karla Kamstra
Brian & Marcie Marsh
Gail & John Merrill
Carol Rhodes
George & Jan Ridgway
Jill Robinson
Ingrid Skoog
Kasi Spyker-Duncan

Lori Ann Voss
Robert & Ida Wakefield
Rebekah Waldrip
Charlotte Walker
Donna Webster
Eugene & Frances Weinberg
Julie Wemhoff
Linda Wendling
Salem Willard
Judith Williams
Doris Wittenburg & Harlan Lewis
James & Sandra Wood
Linda Woods
Neil & Elizabeth Yoder
Beth York
Lea Young
Vicki Young

Development & Communications
Director Megan Reece leading MLK Day volunteers.
Saving Lives since 2005

2444 South Walnut St
Bloomington, IN 47404
812.349.1349 p
812.349.4417 f
www.petsaliveindiana.org